

SHARP

simply better business

Authorised Partner

OFFICE SUPPLIES & RENTALS

SUPPLIERS OF

💧 Multi Functional Photocopiers

💧 Printers

💧 Visual Solutions

💧 Business Efficiency Software

COMPANY PROFILE



SHARP

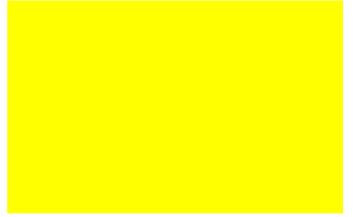


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The company

In business since 2013 Office Supplies and Rentals has provided local businesses with the highest quality copier, printer, scan and fax equipment available all at affordable price and backed by peerless service and support.

We keep working until you're satisfied and then we continue working to ensure your equipment runs worry free. Retention of our customers is very important to us. We nurture and care about you and your business.

We focus on **"service beyond the sale"** and mean it. We are committed to your satisfaction. Our *"customer- centric"* business philosophy is genuine and sets us apart from our competition.

Every Office Supplies and Rentals employee is committed to providing thorough and prompt solutions to any inquiry. If you are dissatisfied for any reason, our company president will handle your concerns personally.

We deliver on our promises and will only sell, rent or lease you the equipment that fits your requirements. All our associates will treat you with the respect and compassion you deserve as valued customer.

We are authorized to sell and service all sharp equipment's, so you get the machine you need at a price you'll love. We offer sales, leasing, renting, even borrowing are all part of the Office Supplies and Rentals experience.

Office Supplies and Rentals customers always enjoy vast savings (typically 20%-40% off retail) on sales as well as supplies and service.

Thank you for taking the time to review our company profile. I hope we can be service to your company, and assure you of the same level of service we offer of our customer, regardless of size.

Sincerely,

Abinesh Anand Dass
Managing Director



About us



Office Supplies & Rentals is a commercial business entity registered under the Company's Act under the laws of Fiji. Business Reg. No. RCBS2013/1003 (TIN No. 04-15069-0-5)

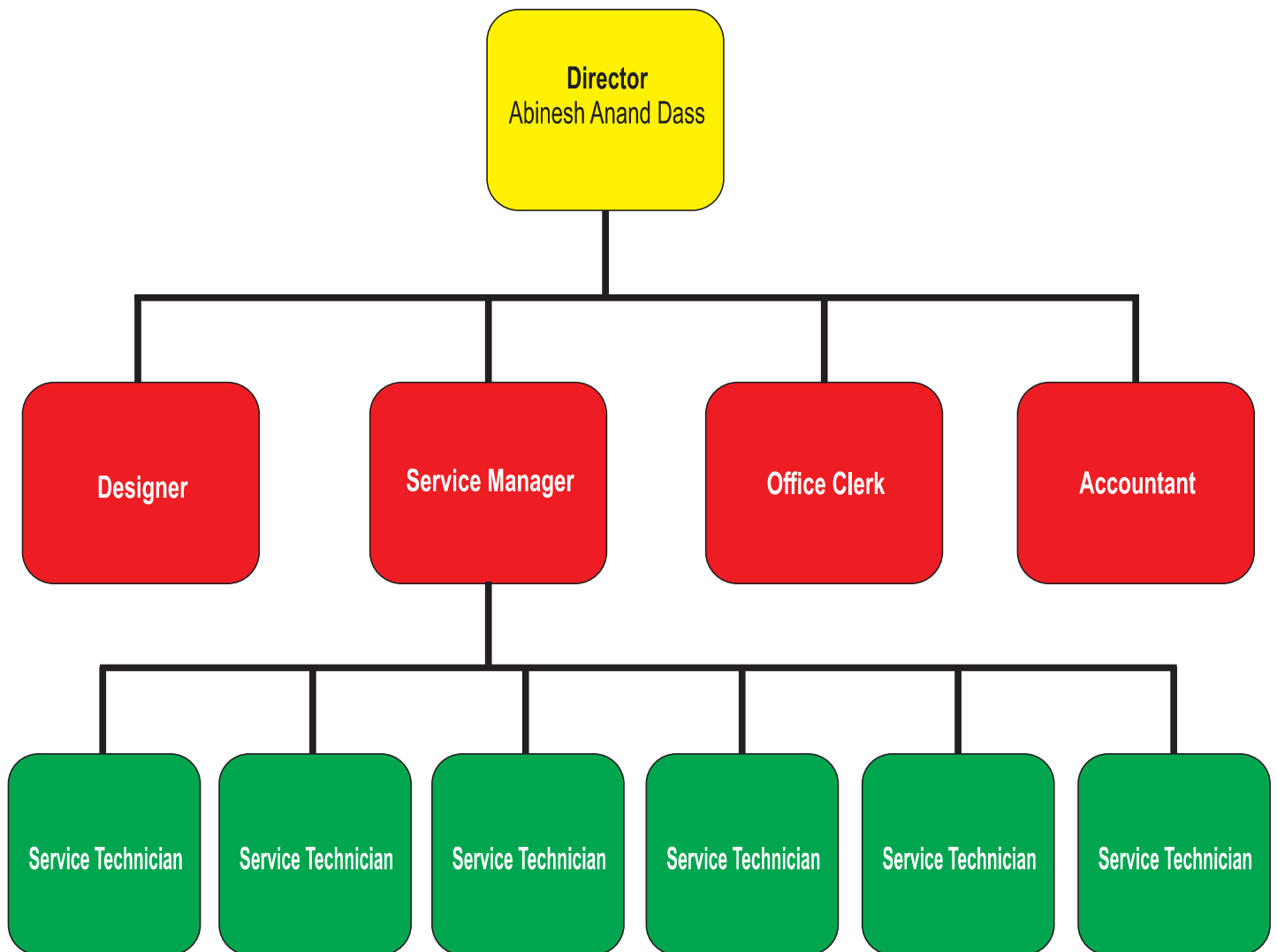
- Business Startup Date : 18th February 2013
- Main Areas of Business Activities:
 - Sale and Leasing of Photocopier and Printers
 - Printing of Annual Reports and other Printing
- Main Products
 - Fully Loaded Heavy Duty Photocopiers & Printers
 - Home and Domestic Printers/Scanners/Copiers
 - School and Office Stationery
- Key Services
 - Sales, Repair, Maintenance & Supplies of Office Equipment (Photocopiers)
 - Printing /Copying and Scanning of Office Documents
 - Supply of Stationery, Office Equipments and photocopy papers
 - Toner and Cartridges
 - Bulk Printing/Brochures/Business Cards and many more
 - Signage
- Principal Customers/Client Base

We have about 300 clients spread across the Western and Central Division of Fiji .

- These include a University, primary and secondary schools, other Education providers, business houses and commercial enterprises.



Organizational Structure



Resources of the Organization & Technical Capacity

This is a sole trader business which is owned by Abinesh Anand Dass, a young businessman with 23 years of experience as a Service Technician, Company Manager and Director.

The company currently operates in the Lautoka City CBD with office space of 560 square metres.

The company employs 10 office staff that includes 6 Technicians and 4 administrative Staff. It also has 4 brand new vehicles.

The company services approximately 300 machines across Western and Central Division of Viti Levu.

The well qualified technical team attend to serve their customers in the shortest possible time.





Our Vision

To become premier company providing quality products with efficient services and ultimate solutions to our clients.

Our Mission

To provide a strong and competitive market by dealing with international and local operators in sales, service and solutions industries.

Our Aim



We provide the best solution for all types of office requirements. Our present day capabilities and strength in stock is more than 100 multi function heavy duty photo copier and we always maintain advance 6 months stock of toner and cartridge with us. We undertake support and service for office equipment, stationery, toner, cartridge, office printing and copy shop.



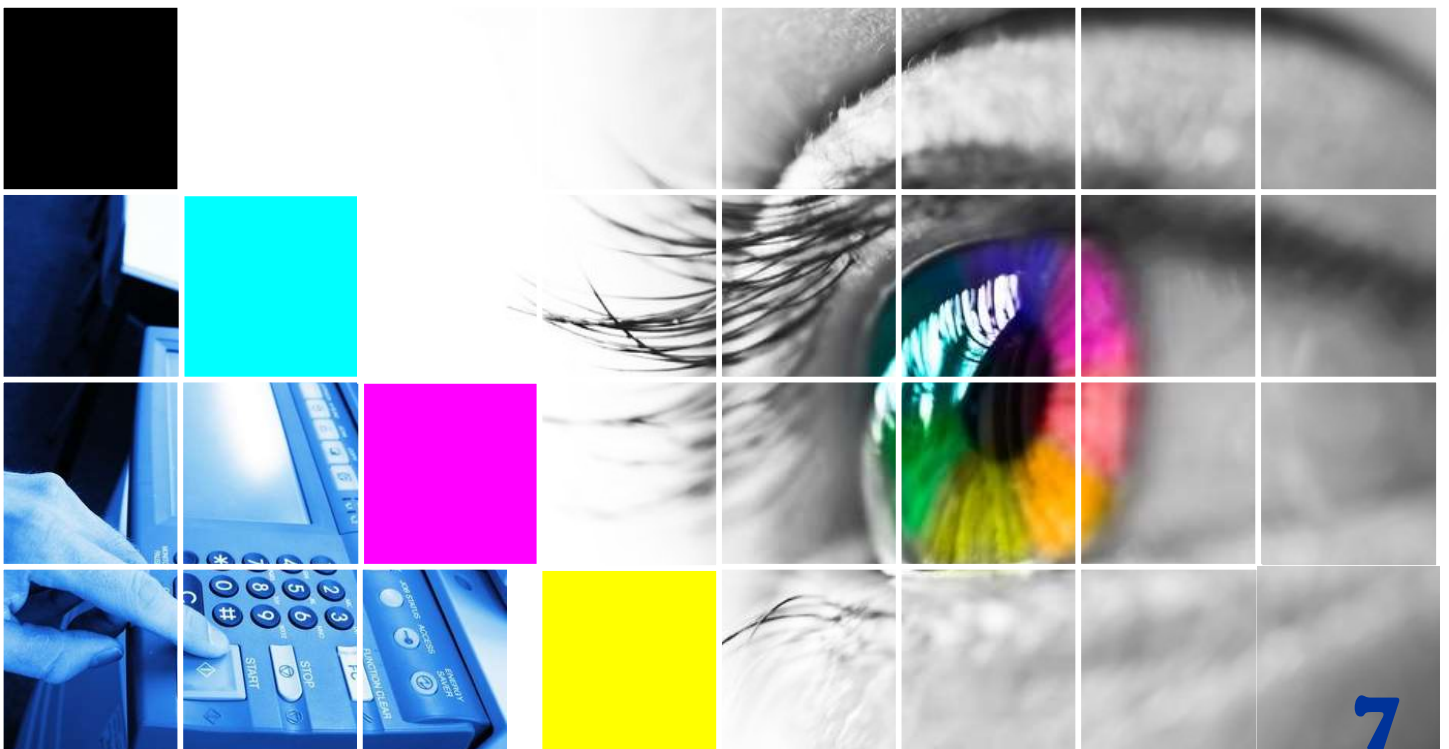
What makes us tick?

Our vision is rooted in the following :

- **TALK! DISCUSS! INNOVATE!** Be part of the solution, not the problem!
- To operate in a manner that eventually makes friends of our clients through mutual respect.
- To become an integral and trusted part of our client's businesses.
- To add value to our customers by staying ahead of industry trends and new technologies, and offering sage advice on this front.
- To build our client's confidence in us by being available, being prepared to listen and acting in their best interest at all times.

our expertise

Our skill lies in providing the correct print hardware and consumables to your business. At www.sharp.net.fj we also point out that there are literally many options available through the different printer models, optional extras, print speeds, output volumes, paper handling application interfaces etc. Our message is, and will always be, LET'S TALK! Only through communication, preferably face to face, we can find that one solution that is best for your organisation.



Products

1. hardware – printers, scanners, photo-copiers, multi-function units

There is only one way to start describing our hardware supply capabilities and that is to say....**LET'S TALK!**

The most economical way, in terms of dollar and time, is to meet at your office where we can do an assessment not only of your current print solutions but also the ergonomics that may be affecting your staff's productivity negatively.

In short, we supply anything from a free-standing fax machine (very rarely) right through to massive production machines that need their own room.

2. consumables

Sharp Genuine Consumables are designed specifically for Sharp's advanced printing technology.

When you choose a Sharp printer or copy device, you're making an investment in quality, reliability and value.

Like millions of delighted customers around the world, you know that you can trust Sharp machines to deliver the highest levels of print clarity and consistency. Getting the best from those Sharp machines is based on two very important things. The first is Sharp's 6 stage Advanced printing Process, the second is Sharp's Genuine range of toners and drums.

These Genuine toners and drums are designed specifically to match the technology of Sharp machines aiding the smooth running of every stage in the Printing Process.

So you can be confident that you're using products developed with one aim in mind - to create vibrant quality prints time after time.





other services

- Information Display Services
- Cash Register
- Rubber Stamps
- Toner Cartridges
- Signage
- Printing
- Mug Printing
- Wide Range of Stationeries

back-up, maintenance and service centres



All equipment will be maintained by trained technicians only. One of the primary reasons we can offer such high quality service is the confidence we place in the service support team. All technicians receive regular technical training in products, technologies and applications, which allows them to quickly identify and resolve any issues that may arise. In addition our excellent service history is maintained through the measurement and monitoring of customer service goals. All our Service agreements include labor. To meet your personal needs **Office Supplies and Rentals** has a range of service options available; please discuss these options with our Manager.

SHARP

Certificate

Authorised Partner

Office Supplies and Rentals

Certificate of Registration No. RCBS2013/1003



Dated:

Daniel Gard
Head of Business Solutions Group
Office and Visual Solutions
Sharp Corporation of Australia

SHARP

simply better business

Authorised Partner

BUYERS LAB

Line of the Year



Sharp

2019 Copier MFP Line of the Year

A handwritten signature in black ink, appearing to read "Gerry Stoia".

Gerry Stoia
CEO

Winter 2019

Date

THE LEADING INDEPENDENT GLOBAL DOCUMENT IMAGING PRODUCT TEST LAB
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SHARP

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Dear Abinesh,

This letter is to confirm that **Office Supplies and Rentals** has been appointed as a Sharp Authorised Partner. We would like to welcome you to the Sharp Dealer community and look forward to working with you.

Certified Products to sell:

- PRINTER MONO & COLOUR / LIGHT PROD / BUS COP / RET COP / ECR / IDP & IWB

Authorised Locations to sell SHARP Business Solutions:

- Fiji

A handwritten signature in blue ink, appearing to read "Daniel Gard".

Daniel Gard
Head of Business Solutions Group
Office and Visual Solutions
Sharp Corporation of Australia





Please use any of these to reach us:

website

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💧 sales@sharp.net.fj

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